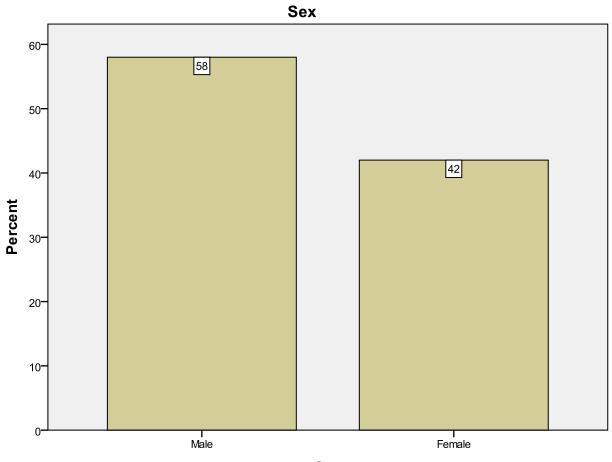


## 1) Frequency Analysis:

First of all we see the proportion of each sex, education level, residency, age group, marital status and reason to visit hotel as in following tables and bar charts from which the conclusions of which category is greater or less is obvious.

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Male	29	58.0	58.0	58.0
	Female	21	42.0	42.0	100.0
	Total	50	100.0	100.0	

Sex

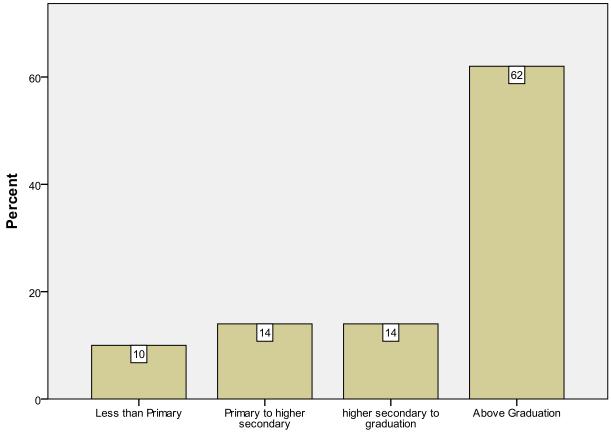




#### **Education Level**

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Less than Primary	5	10.0	10.0	10.0
	Primary to higher secondary	7	14.0	14.0	24.0
	higher secondary to graduation	7	14.0	14.0	38.0
	Above Graduation	31	62.0	62.0	100.0
	Total	50	100.0	100.0	

#### **Education Level**

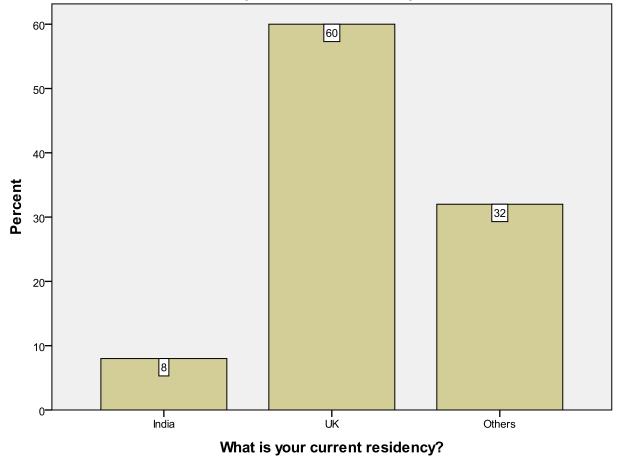


**Education Level** 

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	India	4	8.0	8.0	8.0
	UK	30	60.0	60.0	68.0
	Others	16	32.0	32.0	100.0
	Total	50	100.0	100.0	

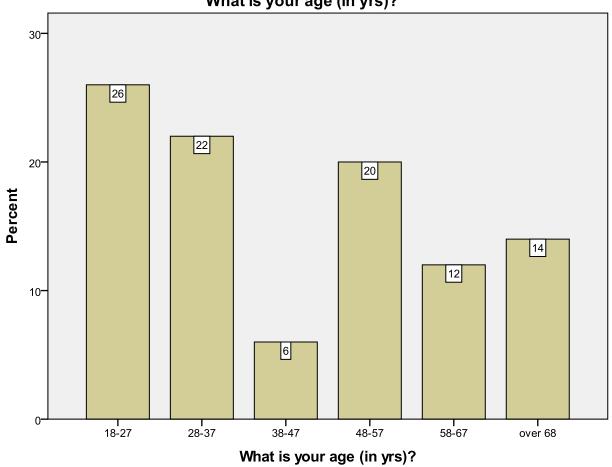
#### What is your current residency?

### What is your current residency?



		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	18-27	13	26.0	26.0	26.0
	28-37	11	22.0	22.0	48.0
	38-47	3	6.0	6.0	54.0
	48-57	10	20.0	20.0	74.0
	58-67	6	12.0	12.0	86.0
	over 68	7	14.0	14.0	100.0
	Total	50	100.0	100.0	

#### What is your age (in yrs)?

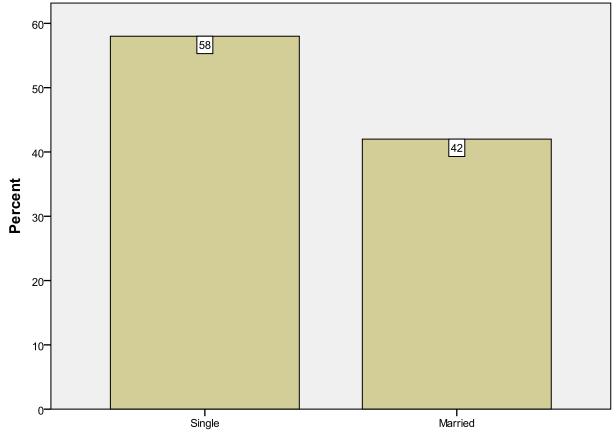


What is your age (in yrs)?

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Single	29	58.0	58.0	58.0
	Married	21	42.0	42.0	100.0
	Total	50	100.0	100.0	

#### What is your marital status?

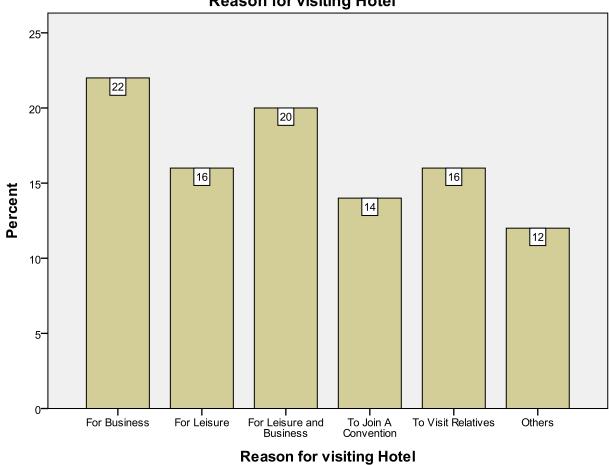
## What is your marital status?



What is your marital status?

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	For Business	11	22.0	22.0	22.0
	For Leisure	8	16.0	16.0	38.0
	For Leisure and Business	10	20.0	20.0	58.0
	To Join A Convention	7	14.0	14.0	72.0
	To Visit Relatives	8	16.0	16.0	88.0
	Others	6	12.0	12.0	100.0
	Total	50	100.0	100.0	

#### Reason for visiting Hotel



**Reason for visiting Hotel** 

# 2)<u>perceived quality of the physical environmental</u> <u>service at Hotel.</u>

For this we first calculate

Average\_Ext\_Appear=Average opinion about hotel external appearance,

Average\_Int\_Appear= Average opinion about hotel interior decoration,

Average\_Staff\_Appear = average opinion about staff appearance and their tidiness,

Average\_Accomodation\_Time =average opinion about time taken to provide accommodation:,

Average\_Del\_Room = average opinion about the room delivered to you:,

Average\_Staff\_Welcome =average opinion about Hotel staff welcome to you:

These averages are calculated by taking mean of the variables representing these opinions as given in following questionnaire:

S.NO.	Questions	Very	Bad	Moderate	Good	Excellent
		Bad				
1.	About the Hotel External Appeara	nce:		I		
					-	
7.1	How attractive did you consider					
	it before arriving to the hotel?					
7.2	How attractive did you find it					
	after seeing the building?					
2.	About the beauty of hotel internal	decorati	ions:			
8.1	What was your expectation					
	before entering the hotel?					

8.2	What is your opinion after				
0.2					
	entering the hotel?				
3.	About the staff appearance and the	ir tidine	ess:		
9.1	What was your expectation				
	before meeting them?				
9.2	How would you evaluate their				
	tidiness now?				
4.	About time taken to provide accom	modati	on:		
10.1	What was your expectation				
	before checking in?				
10.2	How would you rate the check				
	in process?				
5.	About the room delivered to you:				<u> </u>
11.1	How much did you expect it to				
	be exactly as your request				
	before entering the room? Not				
	clear what you are looking for				
	here. Are asking about room				
	size, décor or facilities?				
11.2	How adequate did you find it				
	after?				
6.	About Hotel staff welcome to you	:			
12.1	What level of welcome did you				
	expect from hotel staff?				
12.2	How do you rate the welcome				
12.2	you received?				
	you received:				

From the following frequency tables and bar charts we observe that average opinion about each of the above measure of perceived quality of the physical environmental service at Hotel is excellent as most of the people have good percentage of higher scale of measurement. Here the scales of measurements are 2,2.5,3,3.5,4,4.5,5 and higher the scale higher the rating for physical appearance.

#### **Frequency Table**

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2.00	1	2.0	2.0	2.0
	2.50	1	2.0	2.0	4.0
	3.00	2	4.0	4.0	8.0
	3.50	3	6.0	6.0	14.0
	4.00	14	28.0	28.0	42.0
	4.50	13	26.0	26.0	68.0
	5.00	16	32.0	32.0	100.0
	Total	50	100.0	100.0	

#### Average opinion about hotel external appearance

Average opinion about hotel interior decoration

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2.00	1	2.0	2.0	2.0
	2.50	1	2.0	2.0	4.0
	3.00	2	4.0	4.0	8.0
	3.50	7	14.0	14.0	22.0
	4.00	8	16.0	16.0	38.0
	4.50	16	32.0	32.0	70.0
	5.00	15	30.0	30.0	100.0
	Total	50	100.0	100.0	

#### average opinion about staff appearance and their tidiness

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2.00	1	2.0	2.0	2.0
	2.50	3	6.0	6.0	8.0
	3.00	4	8.0	8.0	16.0
	3.50	3	6.0	6.0	22.0
	4.00	6	12.0	12.0	34.0
	4.50	17	34.0	34.0	68.0
	5.00	16	32.0	32.0	100.0
	Total	50	100.0	100.0	

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2.00	1	2.0	2.0	2.0
	2.50	1	2.0	2.0	4.0
	3.00	1	2.0	2.0	6.0
	3.50	2	4.0	4.0	10.0
	4.00	8	16.0	16.0	26.0
	4.50	23	46.0	46.0	72.0
	5.00	14	28.0	28.0	100.0
	Total	50	100.0	100.0	

#### average opinion about time taken to provide accommodation

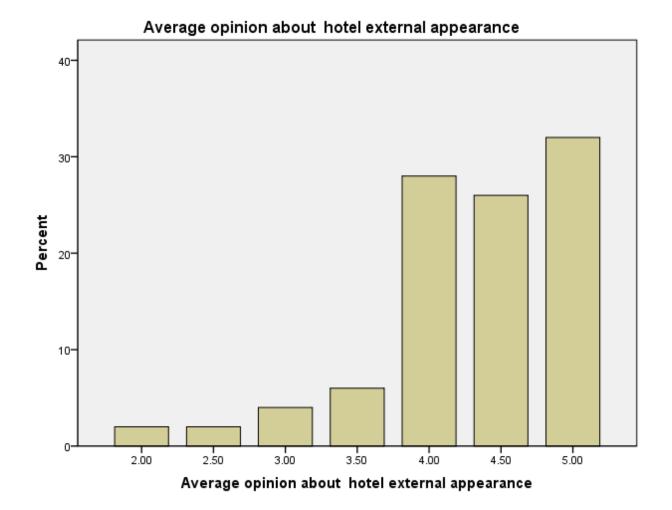
#### average opinion about the room delivered to you

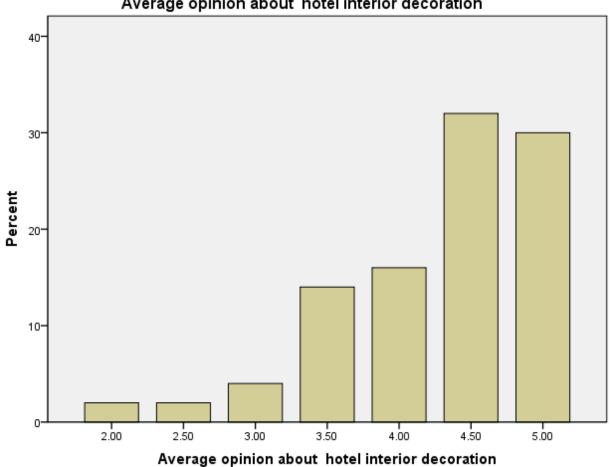
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	1.00	1	2.0	2.0	2.0
	2.50	3	6.0	6.0	8.0
	3.00	7	14.0	14.0	22.0
	3.50	4	8.0	8.0	30.0
	4.00	9	18.0	18.0	48.0
	4.50	16	32.0	32.0	80.0
	5.00	10	20.0	20.0	100.0
	Total	50	100.0	100.0	

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	2.50	3	6.0	6.0	6.0
	3.00	3	6.0	6.0	12.0
	3.50	8	16.0	16.0	28.0
	4.00	6	12.0	12.0	40.0
	4.50	16	32.0	32.0	72.0
	5.00	14	28.0	28.0	100.0
	Total	50	100.0	100.0	

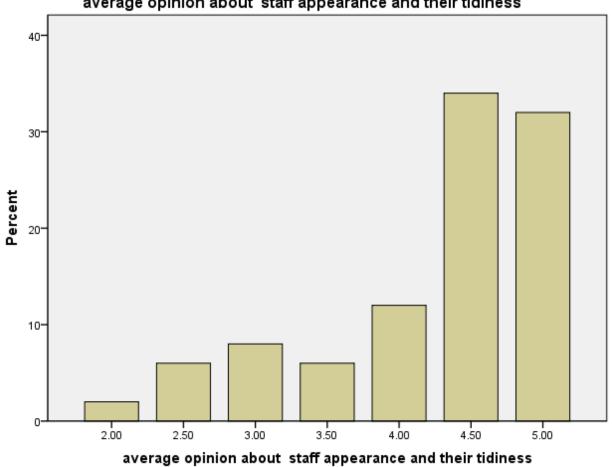
#### average opinion about Hotel staff welcome to you

#### **Bar Chart**

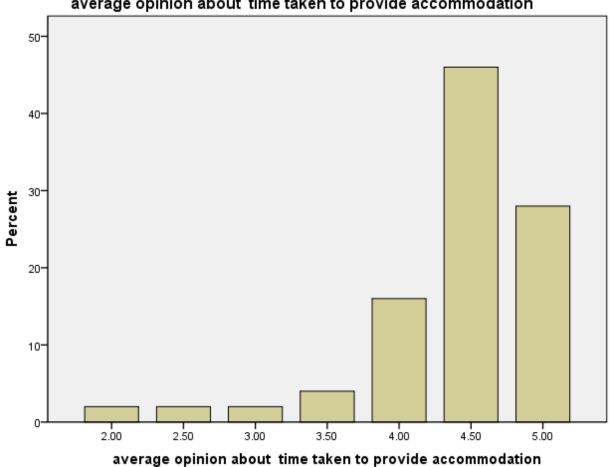


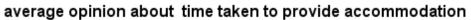


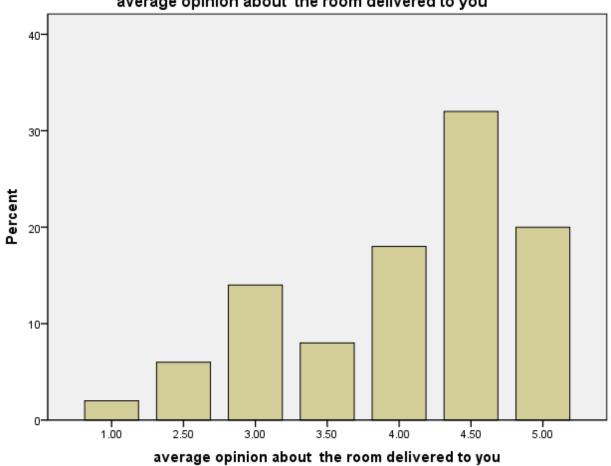
Average opinion about hotel interior decoration



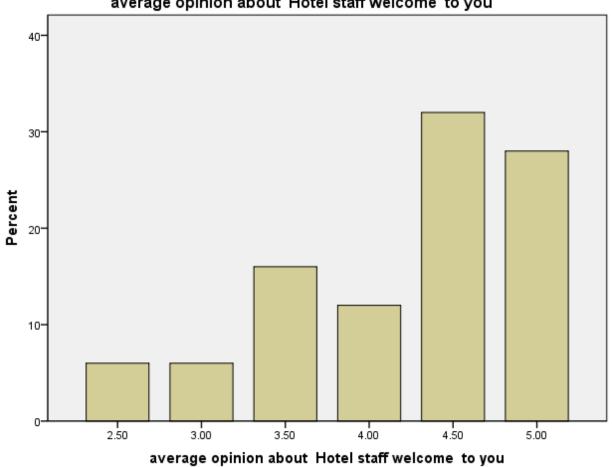
average opinion about staff appearance and their tidiness







average opinion about the room delivered to you



average opinion about Hotel staff welcome to you

# 3) Factors for Visiting hotel

For this we first calculate

Average\_Visit\_Hotel\_Int= Average opinion about visit of hotel due to interior

Average\_Visit\_Hotel\_Employees= Average opinion about visit of hotel due to Employee Perspective

Average\_Visit\_Hotel\_Manitenance= Average opinion about visit of hotel due to Hotel Maintenance

These averages are calculated by taking mean of the variables representing these opinions as given in following questionnaire:

S.	Questions	Strongly	Disagree	Neither	agree	Strongly
NO.		Disagree		agree nor		agree
				disagree		
	13 Hotel Interior					
13.1	The overall lighting level in this					
	hotel environments is					
	appropriate					
13.2	The temperature in this hotels is					
	comfortable					
13.3	The aroma in this hotel makes					
	me feel good.					
13.4	This is an attractive hotel					
13.5	The interior décor of this hotel is					
	attractive					
13.6	I enjoy spending time at this					
	hotel					

	14 Employee Perspective			
14.1	Employees in this hotel display			
	personal warmth in their			
	behaviour			
14.2	Employee in this hotel are			
	happy to serve the customers			
14.3	Employees in this hotel are neat			
	in appearance			
14.4	Employees respond to customer			
	requests quickly			
14.5	Prompt service is important to			
	employees at this hotel			
	15 Hotel Maintenance			
15.1	The hotel maintains clean public			
	restrooms			
15.2	This hotel maintains clean			
	public customer service areas			
15.3	This hotel maintains clean			
	walkways and exits			
15.4	This hotel public space's			
	environment is clean			
15.5	Your hotel guest room's			
	environment are polite and			
	courteous			

From the following frequency tables and bar charts we observe that average opinion about each of the above measure of factors affecting visit to hotel is excellent as most of the people have good percentage of higher scale of measurement. Here the scales of measurements are obtained in decimals because we have taken mean of ordinal variables. and higher the scale higher the rating for physical appearance.

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	3.17	2	4.0	4.0	4.0
	3.33	2	4.0	4.0	8.0
	3.50	3	6.0	6.0	14.0
	3.67	6	12.0	12.0	26.0
	3.83	6	12.0	12.0	38.0
	4.00	8	16.0	16.0	54.0
	4.17	5	10.0	10.0	64.0
	4.33	9	18.0	18.0	82.0
	4.50	4	8.0	8.0	90.0
	4.67	2	4.0	4.0	94.0
	4.83	2	4.0	4.0	98.0
	5.00	1	2.0	2.0	100.0
	Total	50	100.0	100.0	

#### Average opinion about visit of hotel due to interior

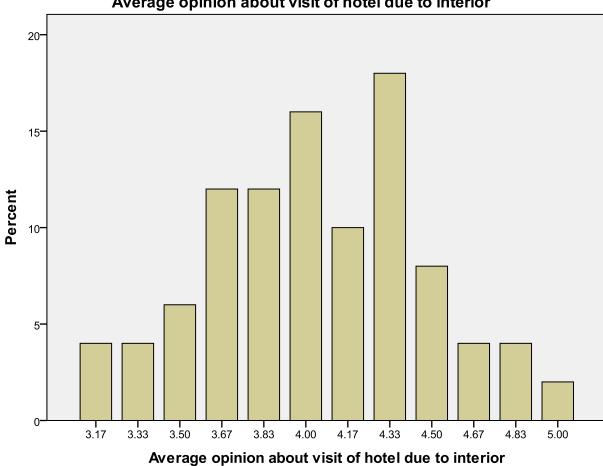
#### Average\_Visit\_Hotel\_Manitenance

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	3.00	1	2.0	2.0	2.0
	3.20	3	6.0	6.0	8.0
	3.40	6	12.0	12.0	20.0
	3.80	5	10.0	10.0	30.0
	4.00	8	16.0	16.0	46.0
	4.20	15	30.0	30.0	76.0
	4.40	6	12.0	12.0	88.0
	4.60	4	8.0	8.0	96.0
	4.80	2	4.0	4.0	100.0
	Total	50	100.0	100.0	

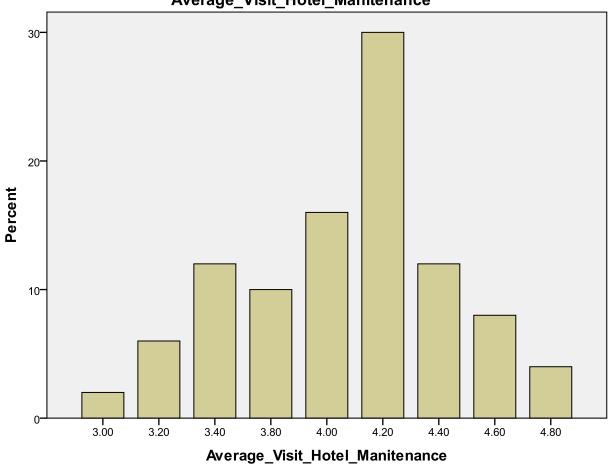
#### Average opinion about visit of hotel due to Hotel Maintenance

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	3.20	2	4.0	4.0	4.0
	3.40	2	4.0	4.0	8.0
	3.60	3	6.0	6.0	14.0
	3.80	1	2.0	2.0	16.0
	4.00	7	14.0	14.0	30.0
	4.20	10	20.0	20.0	50.0

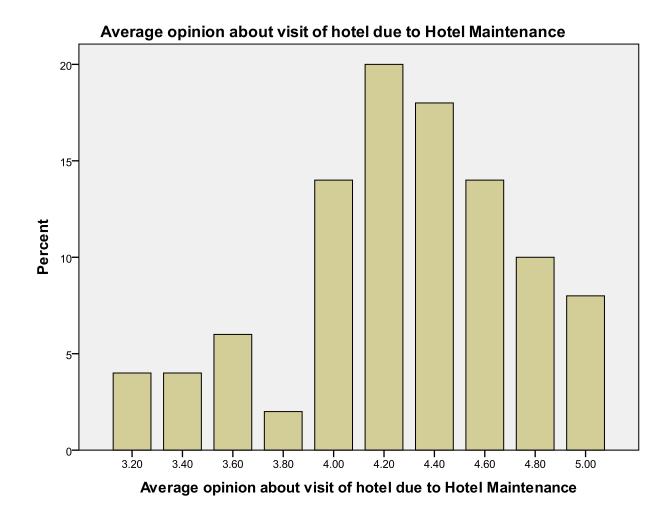
4.40	9	18.0	18.0	68.0
4.60	7	14.0	14.0	82.0
4.80	5	10.0	10.0	92.0
5.00	4	8.0	8.0	100.0
Total	50	100.0	100.0	



Average opinion about visit of hotel due to interior



Average\_Visit\_Hotel\_Manitenance



# 4) Intangible, tangible and overall <u>service quality of hotel:</u>

We see the proportion of each each category for these variables and conclude that all the three service quality are above average as more proportion is for above good opinion.

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Poor	2	4.0	4.0	4.0
	Average	2	4.0	4.0	8.0
	Good	6	12.0	12.0	20.0
	Very Good	18	36.0	36.0	56.0
	Excellent	22	44.0	44.0	100.0
	Total	50	100.0	100.0	

#### The intangible service quality of this hotel

#### The tangible service quality of this hotel.

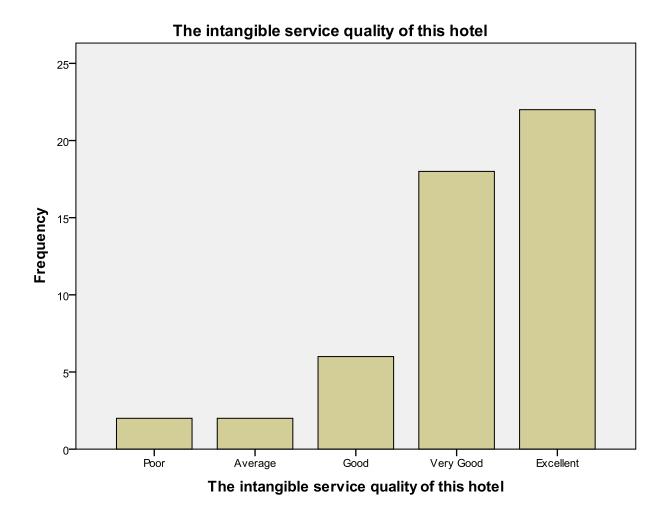
		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Poor	1	2.0	2.0	2.0
	Average	3	6.0	6.0	8.0
	Good	6	12.0	12.0	20.0
	Very Good	18	36.0	36.0	56.0

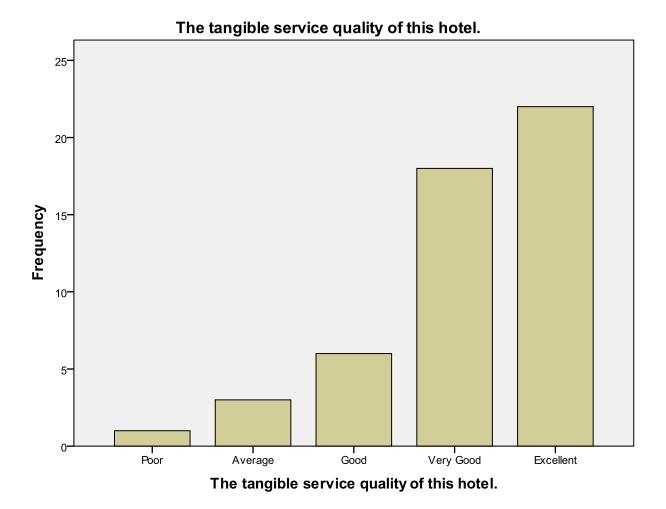
Rita Jacob's Work Sample

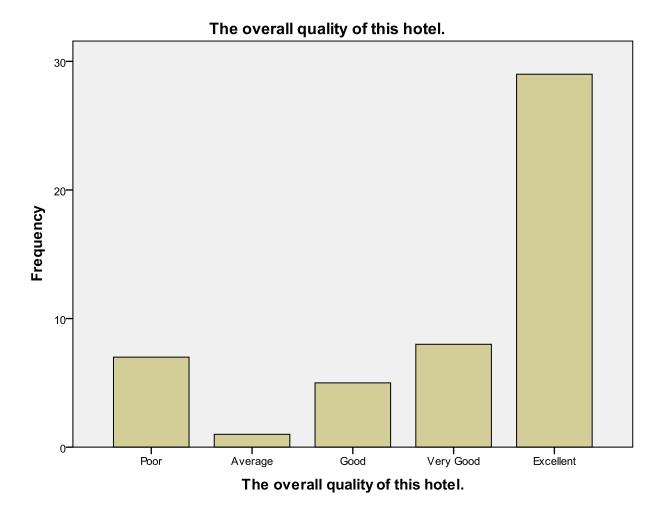
Excellent	22	44.0	44.0	100.0
Total	50	100.0	100.0	

#### The overall quality of this hotel.

		Frequency	Percent	Valid Percent	Cumulative Percent
Valid	Poor	7	14.0	14.0	14.0
	Average	1	2.0	2.0	16.0
	Good	5	10.0	10.0	26.0
	Very Good	8	16.0	16.0	42.0
	Excellent	29	58.0	58.0	100.0
	Total	50	100.0	100.0	







# 5) <u>Comparison of Intangible and</u> <u>tangible service quality of hotel:</u>

We apply paired t-test to know if there exists any differences in these opinions:

#### Paired Samples Test

	Paired Differences								
		95% Confidence Interval of Difference							
		Mean	Std. Deviation	Std. Error Mean	Lower	Upper	t	df	Sig. (2-tailed)
Pair 1	The intangible service quality of this hotel - The tangible service quality of this hotel.	020	1.491	.211	444	.404	095	49	.925

As p-value(0.925) is greater than 0.05 so there is no difference in these opinions.

**Conclusion:** 

We conclude that RITZ hotel is the best Hotel and benchmark for other hotels.